



Transforming the Outdoor Living Experience™

DIGGER SPECIALTIES INC. (DSI) EXPANDS DISTRIBUTION RELATIONSHIP WITH PALMER-DONAVIN TO INCLUDE TENNESSEE

Bremen, Indiana, February 18, 2022 | Digger Specialties, Inc. (DSI) is excited to announce it will begin servicing the Tennessee market through distributor partner, Palmer-Donavin. Currently, Palmer-Donavin distributes DSI building products in Ohio, Pennsylvania, Kentucky, Michigan, and Indiana. With a new facility in Hebron, Kentucky, Palmer-Donavin is now distributing DSI products in Tennessee.

Josh Thompson, Vice President of Marketing at Palmer-Donavin, shared, “Palmer-Donavin is excited to expand into Tennessee with Digger Specialties. Since our relationship started in 2016, they have been a strategic partner and we have worked together to build a great offering to our dealers in the Midwest. We started servicing the Nashville market in January after the [recent announcement](#) of a new location in Hebron, Kentucky, and look forward to replicating our success with Digger Specialties to many new customers this year.”

“We have experienced significant growth with Westbury® Aluminum Railing and other DSI products due to our relationship with Palmer-Donavin,” Larry Boyts, Vice President of Sales and Marketing at Digger Specialties stated. “Palmer-Donavin is recognized as a premier distributor that provides exceptional customer service and offers the most preferred products in the industry. We are looking forward to expanding into the new market with a great partner.”

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About Digger Specialties, Inc.

DSI is an industry leading manufacturer of aluminum and vinyl railing, aluminum and vinyl fencing, gates, composite, aluminum, and fiberglass architectural columns and outdoor lighting. For information about the DSI collection of products, visit diggerspecialties.com.

About Palmer-Donavin

For more than 100 years, Palmer-Donavin has been committed to providing exceptional customer service. A leader in building material distribution and door fabrication, we are built from employee owners who believe in putting in the hard work to earn relationships one order at a time. Our tagline is “We Deliver More™” — products, expertise, and solutions that help our customers succeed. Learn more at palmerdonavin.com.